



GUIDE TO  
CISCO POWERED NETWORK  
PARTNERS

CISCO SYSTEMS





# WHY YOU SHOULD LOOK FOR THE CISCO POWERED NETWORK MARK

The Cisco Powered Network mark tells you that your service provider's network service is based upon products from Cisco Systems, recognized as a world-class leader in networking products and services. Cisco Powered Network is a joint marketing program for qualified service providers who provision a significant portion of their network services with Cisco products and who develop and maintain a high degree of service quality for their customers.

For more confidence in your Internet access, Frame Relay, or ATM services, and for industry-leading levels of network quality, look for service providers who display the Cisco Powered Network mark.



## *A selected list of* **Cisco Powered Network partners**

### **DIGEX** *(Booth #1160) We Take the Internet Personally<sup>sm</sup>*

The more critical your Internet applications, the more you need DIGEX people. DIGEX provides industry-leading solutions designed exclusively for businesses with Web site management or Internet connectivity requirements tied to critical business objectives such as revenue generation, productivity improvement, external and internal communications, research and development, electronic commerce, and customer service. DIGEX is 100 percent powered by Cisco Systems.

**Exodus Communications** is a leading provider of Internet system and network management solutions for businesses with mission-critical Internet operations. With a network of six Internet data centers providing server hosting services across the U.S., Exodus brings continuous Internet computing to businesses that need to securely and reliably expand their Web-based operations. The company manages Internet Web sites and network infrastructures from five Internet data centers nationwide. For more information about Exodus, visit [www.exodus.net](http://www.exodus.net).

Exodus has used Cisco products to build its Internet network for several reasons. Cisco is a technology leader with standards-based products that offer the wide connectivity and service options required to run the Exodus high-performance data distribution network. Exodus uses several of Cisco's products, including Cisco Netsys products, BGP feeds, switches, and routers.

**Icon CMT Corp.** (*Booth #2634*) is an Internet solutions provider that offers a comprehensive set of services and products that enable corporate customers to implement their Internet, intranet, and extranet strategies. Icon's mission is to provide end-to-end solutions to its customers by facilitating the distribution of its customers' information and applications over the Internet as well as end users' access to such information and applications.

The company's value-added communications services include high-quality Internet access, Web/server hosting and management, Icon-developed technologies, connection to all major Internet peering points, and virtual private networks. Value-added professional services include custom applications, Web site development and design, systems integration and maintenance, support services, and resident consulting. Icon CMT's booth will feature ongoing demonstrations of these offerings.

**MediaOne** (*Booth #7413*) is a leading broadband communications provider, serving more than 5 million subscribers in 19 states and employing more than 11,000 people in the U.S. MediaOne is the largest broadband service provider in Los Angeles and the second-largest in California, with more than 900,000 customers in 16 counties. MediaOne Connect is a business services division of MediaOne that provides high-speed, broadband networks and services for commercial and business users.

This high-capacity service is helping create new and compelling applications in data and video delivery and manipulation for a variety of industries. MediaOne Connect helps its ISP customers significantly increase network capacity without simultaneously increasing cost.



**Netcom** (Booth #834) is a leading Internet service provider with a world-class reputation for providing practical and flexible Internet connectivity and Web hosting services for professional, small, and mid-sized business customers. Netcom offers a comprehensive set of fast, dependable dedicated Internet services. For customers that need 56K to T1 speeds, Netcom and Cisco have developed combinations of certified, scalable hardware and reliable Internet services. With Netcom and Cisco, you are ensured an easy connection to the Internet and around-the-clock access to Netcom's support staff, specially trained to maintain Cisco products. Visit the Netcom booth to find out how it can provide a one-stop solution for your Internet needs. Don't forget to ask how to receive a free Cisco 2500 router or a free month of dedicated service.

**U S WEST Communications** (Booth #500) provides telecommunications services to more than 25 million customers in 14 western and midwestern states. U S West created !NTERPRISE Networking Services in 1992 to address its customers' burgeoning advanced data networking needs. Since then, !NTERPRISE has deployed advanced data network services in over 300 metropolitan areas across the United States. The !NTERPRISE family of high-speed data communications services includes Frame Relay service, Asynchronous Transfer Mode (ATM) service, Transparent LAN service, Private Line LAN Interconnect, and !NTERACT, an Internet-based portfolio designed to facilitate business solutions via services such as Internet access, Web hosting, collaborative computing, and electronic commerce.

U S WEST has signed agreements with six industry leaders in networking applications, services, and integration that will enable it to embed data applications and services directly into its next-generation data network, which it is developing with Williams, Intermedia, Qwest, and Cisco Systems.



## WORLDWIDE PARTNERS

### U.S.

AcNet  
Ameritech  
@Home  
AllTel  
Applied Theory  
CompuServe Network Services  
Covad Communications  
Curtis Mathes Cable  
**DIGEX** \*  
Digital Island  
**Exodus** \*  
GeoNet Communications  
Global Center  
Internet Access Group  
**ICON CMT Corp.** \*  
Infonet  
Intermedia  
**MediaOne** \*  
**Netcom** \*  
**Pilot Network Services** \*  
Primus  
Riser Corp.  
SMS  
**TCG/Cerfnet** \*  
Transaction Network Services  
**U.S. West !Interprise** \*  
Verio

\* *Look for these partners at  
Spring Internet World '98*

### Europe

Albacom - *Italy*  
BT - *United Kingdom*  
BusinessNet - *United Kingdom*  
Deutsche Telekom - *Germany*  
I.Net S.p.A. - *Italy*  
NTL Telecommunications -  
*United Kingdom*  
o-tel-o - *Germany*  
Racal - *United Kingdom*  
SITA - *United Kingdom*  
EQUANT - *United Kingdom*  
Svianed - *Netherlands*  
Swisscom - *Switzerland*  
Tele2 - *Sweden*  
UUNet - *United Kingdom*  
UUNet - *South Africa*  
Viag Interkom - *Germany*

### Asia

AAPT Networks - *Australia*  
Clear Communications -  
*New Zealand*  
Hongkong Telecom - *Hong Kong*  
Japan Telecom - *Japan*  
Linkage Online - *Hong Kong*  
SEEDNet - *Taiwan*  
Telstra - *Australia*

### Americas International

AT & T - *Canada*  
Westel - *Canada*  
Embratel - *Brazil*  
Compugraf - *Brazil*



Cisco Systems Corporate Headquarters  
Cisco Systems, Inc.  
170 West Tasman Drive  
San Jose, CA 95134-1706 USA  
[www.cisco.com](http://www.cisco.com)